

Grand River Conservation Authority

Report number: GM-11-21-83

Date: November 26, 2021

To: Members of Grand River Conservation Authority

Subject: 2022 Conservation Area User Fees

Recommendation:

THAT the proposed 2022 Conservation Area user fees be approved and become effective as of January 1, 2022.

Summary:

Grand River Conservation Authority Conservation Areas are intended to operate on a break-even basis. As a result, user fees are set to generate sufficient revenue to offset forecast expenditures for the upcoming year, and to support capital projects and infrastructure needs. This report outlines the proposed conservation area user fees for the 2022 season. The changes proposed include:

- Increase seasonal camping fees by 3%
- Some seasonal camping sites increased by 5% per annum to assist with gradual price realignment (i.e. premium sites, waterfront sites, sites undervalued in comparison to other GRCA sites)
- Increase nightly camping fees by 1.5%-2.5% (\$1.00)
- Increase day use fee by 3% (\$0.25)
- Increase Membership fees by 4%, (\$5 per annum)
- Membership passes provided to local libraries for signing out, costs supported by the Grand River Conservation Foundation – 2nd year of pilot program

Report:

The Grand River Conservation Authority (GRCA) operates eleven fee for use conservation areas and a wildlife management area. The Conservation Area program is intended to operate on a break even basis. User fees are determined through an analysis of estimated sales volumes for each revenue stream, with fees adjusted as necessary to cover forecast expenditures for the following year. Conservation Area fees are reviewed on an annual basis and fee changes are approved by the General Membership.

Actual visitation numbers are challenging to quantify in 2021. Conservation Area operations adapted to the pandemic, with a slow and cautious approach while maintaining capacity limits for both day use and camping throughout the season. Similar to 2020; pools and splash pads remained closed, canoe and kayak rentals did not open, and food concessions either did not operate or were provided by third parties. In 2021 the Elora Quarry was opened with limited capacity and with a ticket reservation system, which was a great success. We continued to integrate new technology to provide contact free ways for our visitors to provide payment. An e- pass parking Quick Reference (QR) code system was developed in-house to capture day visitors and membership holders who visited the conservation areas when gate staff are not present, mostly September through May, mid week type of activity where a full time gate attendant is not cost-effective. Membership sales

continued to be popular throughout the season, with over 9500 memberships purchased or renewed as of September 2021.

Capacity limits in Conservation Areas were met on many days throughout the season, and in July, a plan was developed to re-assess capacity at 4:30pm each day to determine any available capacity for the remainder of the day. This re-evaluation had a positive impact for local customers who wished to enjoy an evening walk or swim, after the peak capacity period passed.

Conservation Areas met the budget target of 7.2 million and are trending to end the year at 9.5 million while maintaining our capacity maximums. In part due to travel restrictions and increased local usage. It is impossible to predict what 2022 will bring with respect to visitation estimates.

In 2022, Conservation Areas are planning to continue to operate with visitor capacity maximums set at a level to ensure compliance with potential limits on use imposed by external agencies and various levels of government (public health orders, reopening stages etc.). It is forecasted that the Conservation Areas will continue to be popular for outdoor recreation and that instituting capacity limits on site users and restrictions on targeted activities (like camping or facility rentals), will likely be required.

Any surplus revenue is placed into a stabilization fund for conservation areas that funds capital projects and helps to offset any shortfalls in revenue in years of inclement weather or other operational impacts.

Admission Fees

Day Use Admission Fees

In 2022, day use admission fees are proposed to have a slight increase to mirror the rise in inflation and costs associated with operating conservation areas. GRCA is committed to providing a space where people to connect with nature. Fees will be posted as \$6.86 plus tax, for a total of \$7.75.

Table 1: Proposed 2022 Day Use Admission Fees

Day Use Type	2021 After Tax	2022 Before Tax	2022 After Tax
All Conservation Areas - Adult	\$7.50	\$6.86	\$7.75
All Conservation Areas - Senior/Persons with disability	\$6.00	\$5.53	\$6.25
All Conservation Areas - Child	\$3.00	\$2.88	\$3.25
Elora Quarry - Parking	N/A	\$13.27	\$15.00
Elora Quarry – Adult	\$10.50	\$9.29	\$10.50
Elora Quarry – Senior/Persons with disability	\$7.50	\$6.64	\$7.50
Elora Quarry - Child	\$5.50	\$4.87	\$5.50
Pool (per person)	\$2.00	\$1.77	\$2.00
Auto Gate Admission	\$15.00	\$13.72	\$15.50
ePass (Day use: Belwood, Conestogo lower park, Guelph Lake, Rockwood, Pinehurst, Luther Marsh)	\$15.00	\$13.72	\$15.50
ePass (Luther Marsh daily hunt)	N/A	\$13.27	\$15/per hunter

Membership

Local residents who utilize the conservation areas on a regular basis can make use of the Grand River park membership pass, which will also have a slight increase of 4% or \$5 and \$4 respectively, in 2021. A membership pass will cost \$145 and \$124 for seniors which represents the cost of approximately 6 visits for a family of four or 9 visits for a senior couple.

Memberships are valid for one year from the date of activation and allow entry to 10 conservation areas (excluding Elora Quarry) and Luther Marsh Wildlife Management Area, for up to 6 people per visit.

In spring of 2021 a pilot program that offered membership passes to all of the municipal libraries throughout GRCA's watershed was funded from a donation from the Toyota Manufacturing Corp and through the Grand River Conservation Foundation. This program enabled public library users to sign out a membership pass for a predetermined period and use it to enter the conservation areas. This is part of the initiative of GRCA strategic plan to connect our watershed residents with nature. The program is entering the second year of the pilot project in 2022 and we will be tracking use from the local libraries to understand the interest of local patrons. Many libraries have purchased "extra" memberships, in addition to the donated membership pass, as the program is so popular.

Table 2: Proposed 2022 Membership Fees

Membership Type	2021 After Tax	2022 Before Tax	2022 After Tax
Family membership	\$140.00	\$128.32	\$145.00
Senior/disability	\$120.00	\$109.73	\$124.00
Membership replacement	\$35.00	\$30.97	\$35.00
Bulk membership discount (5+)	\$105.00	\$96.24	\$108.75/membership - 25% off

Elora Quarry:

In 2021 a new reservation system was developed, implemented, and supported by in house staff at the Quarry in order to manage capacity, to reduce impact to the site, to reduce impacts of vehicle lineups on municipal roads, to support efforts to curb parking at other businesses in the community, (combined with the new perimeter fence to work to define trespass), and to reduce reliance on paid off duty OPP officers for support with traffic management and trespassing issues. The reservation system allowed for 200 people in two, four hour blocks per day (morning and afternoon). By managing the numbers, feedback indicated that the customer experience was greatly improved.

A separate and incremental fee was also set for parking. The number of parking spaces are controlled, ensuring that access to the Conservation Area for EMS would always be available. The changes that were implemented proved successful. Elora Quarry staff received compliments from neighbours and the OPP regarding the new system. Customers indicated that they appreciated the increased space on the beach that was physically distanced. In addition, staff felt that they were better able to support those who were visiting and could provide excellent customer service.

Boat Launch Admission

The GRCA provides boat launch facilities at both Belwood Lake and Conestogo Lake. These two reservoirs offer the largest bodies of water suitable for power boating without traveling to either one of the great lakes or Lake Simcoe. As a result, they are exceptionally popular with the boating

community. 2020 and 2021 saw an increase in users at the boat launches, especially mid-week. The GRCA charges a separate fee, in addition to park admission, to use the boat launch, which has been set for many years at \$9. The fee was increased in 2020, to \$11.50 and in 2021 and proposed to increase to \$12.50 (including tax). This increase is to assist with bringing the fee into realistic alignment with other boat launches throughout the province. Season pass launch permits are available at Belwood Lake and Conestogo Lake for \$100.00 per season, in addition to a membership pass.

Camping Fees

a) Nightly Camping Fees

To offset expenses related to campground operations and in keeping with local competitors an increase to nightly camping fees is recommended (see Appendix A). In 2020, GRCA operated the campgrounds at around the 50% maximum occupancy mark to allow for physical distancing. In 2021, we started out at 50% occupancy, increasing to 75/80% in August as sites and facilities allowed for appropriate physical distancing, and as allowed under the provincial COVID-19 restrictions. 50 new overnight sites at Elora opened in July of 2021, and were very popular all season.

b) Seasonal Camping Fees

The seasonal camping program continues to be popular with all conservation areas experiencing full occupancy of seasonal campsites. The lottery program for allotment of open seasonal camping spots (sites that were vacated after the previous season) is in its fourth year and has been working well.

Seasonal camping fees are proposed to increase by 3%. The proposed fees are shown in Appendix B. The annual fee adjustment also helps to offset fixed cost rate increases such as insurance and hydro costs, which are increasing both because of utility pricing and due to larger camping equipment with greater power requirements.

Seasonal sites with full hook-up (hydro, water and septic) at Brant and Elora Gorge conservation areas are seeing a 5% increase. Waterfront premium seasonal campsites are also increasing by 5%. Seasonal Campsites at Conestogo Lake are also increasing by 5% to better align pricing with other GRCA seasonal camping sites that offer similar attributed sites. This gradual realignment is more realistic of the service/amenity provided and is comparable to our competitors.

Seasonal campers may also purchase a second season pass and the proposed rate is \$90 in 2021. The maximum number to be purchased at a discount is 2 per seasonal campsite.

c) Additional Vehicle Permit

The GRCA allows campers to purchase a permit for an additional vehicle that can be assigned to a campsite and remain in the Conservation Area overnight. The proposed fee is that of \$16.95 after tax per night, in alignment with the auto gates.

GRCA campground rules permit a maximum of two vehicles to be parked on a single campsite with the exception of Rockwood, which is one vehicle per site. Any vehicles in excess of this must be parked off the campsite in nearby parking lots. This fee increase may encourage car-pooling and the reduction of extra vehicles in the campground.

Fee Rate Comparison

Accompanying this report are comparison statistics from Ontario Parks, other Conservation Authorities, and private campground operators. Each year the GRCA compares proposed conservation area fees against competitor's fees to ensure that the proposed fee structure is in line

with the rates charged by operators of similar facilities and services. The rate comparisons for day use admissions are shown in Appendix J. The comparators for nightly camping are shown in Appendix K and the comparators for seasonal camping are shown in Appendix L. Fee rates for 2022 are not yet available for most competitors. As a result, the comparator tables show a mix of annual fees. The proposed 2022 fees generally fall in the middle of the range of fees for GRCA's competitors.

Hunting Fees

Hunting is offered within designated zones at Belwood Lake, Conestogo Lake, Luther Marsh Wildlife Management Area and at 17 miscellaneous properties throughout the central and northern portions of the watershed. In order to obtain a GRCA hunting permit a hunter must be a member of the Ontario Federation of Anglers and Hunters and possess the appropriate provincial and/or federal hunting license(s) and stamps and/or tags. The GRCA hunting permit must be displayed in the windshield when hunting on GRCA properties. The fees for the various classes of hunting permits offered by the GRCA are shown in Table 3 below.

Table 3: Proposed 2022 Hunting Fees

<i>Belwood Lake</i>	<i>Before Tax</i>	<i>After Tax</i>
Seasonal Hunting Permit (migratory bird/deer/small game/fall turkey)	\$265.49	\$300.00
Migratory birds/Small game	\$150.44	\$170.00
Deer/Fall turkey	\$176.99	\$200.00
Deer Archery only	\$150.44	\$160.00
<i>Conestogo Lake</i>	<i>Before Tax</i>	<i>After Tax</i>
Seasonal hunting permit (migratory bird/deer/small game/fall turkey)	\$309.73	\$350.00
Deer / Fall turkey	\$221.24	\$250.00
Deer archery only	\$141.59	\$160.00
Migratory birds/small Game	\$150.44	\$170.00
<i>Luther Marsh</i>	<i>Before Tax</i>	<i>After Tax</i>
Day Hunting Permit	\$13.27	\$15.00
Seasonal Hunting Permit (Sept. - Feb.) All Game	\$309.73	\$350.00
Seasonal Deer and Fall Turkey Only Permit (Oct. - Dec.)	\$176.99	\$200.00
Seasonal Small Game/Migratory Birds Permit	\$150.44	\$170.00
Opening Day of Migratory Birds Permit	\$22.12	\$25.00
<i>Miscellaneous Hunting Areas</i>	<i>Before Tax</i>	<i>After Tax</i>
Seasonal Hunting Permit	\$101.77	\$115.00

Financial implications:

The Conservation Areas operate on a not-for-profit basis and the revenues generated by the proposed 2022 user fees are sufficient to meet the forecast expenditures assuming an average year of visitor attendance, suitable weather and planned capital expenditures. Revenue surpluses are placed in a reserve fund and may be used to augment revenues if lower than expected visitation occurs or if expenses exceed projections. There are operating budget efficiencies that are attained as a result of the integration of the Conservation Area program with other program areas such as water management, nature centres and property. The operating budget does not include the application of overhead administrative support from senior management, accounting, payroll, human resources, and communications.

Other department considerations:

N/A

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APPENDIX A: PROPOSED 2022 NIGHTLY CAMPING RATES

Brant Park	2021 After tax	2022 Before Tax	2022 After Tax
Unserviced	\$42.00	\$38.05	\$43.00
Premium Unserviced (Waterfront)	\$50.00	\$45.14	\$51.00
Serviced	\$50.00	\$45.13	\$51.00
Serviced (sewer)	\$60.00	\$54.87	\$62.00
Byng Island	2021 After tax	2022 Before Tax	2022 After Tax
Premium Unserviced (Waterfront)	\$50.00	\$45.14	\$51.00
Serviced	\$50.00	\$45.14	\$51.00
Unserviced	\$42.00	\$38.05	\$43.00
Conestogo Lake	2021 After tax	2022 Before Tax	2022 After Tax
Serviced	\$50.00	\$45.14	\$51.00
Unserviced	\$42.00	\$38.05	\$43.00
Elora Gorge	2021 After tax	2022 Before Tax	2022 After Tax
Unserviced	\$42.00	\$38.05	\$43.00
Serviced	\$50.00	\$45.14	\$51.00
Serviced (Electricity)	\$48.00	\$43.36	\$49.00
Serviced (Electricity/Sewer) New 2021	\$60.00	\$54.87	\$62.00
Guelph Lake	2021 After tax	2022 Before Tax	2022 After Tax
Unserviced	\$42.00	\$38.05	\$43.00
Serviced	\$50.00	\$45.14	\$51.00
Field Sites - Unserviced	\$180.00		
Laurel Creek	2021 After tax	2022 Before Tax	2022 After Tax
Unserviced	\$42.00	\$38.05	\$43.00
Serviced	\$50.00	\$45.14	\$51.00
Pinehurst	2021 After tax	2022 Before Tax	2022 After Tax
Unserviced	\$45.00	\$40.71	\$46.00
Standard Serviced	\$50.00	\$45.13	\$51.00
Premium Serviced	\$55.00	\$49.56	\$56.00
Rockwood	2021 After tax	2022 Before Tax	2022 After Tax

Unserviced	\$45.00	\$40.71	\$46.00
Serviced	\$55.00	\$49.56	\$56.00
Standard (Sewer) Serviced	\$60.00	\$54.87	\$62.00

APPENDIX B: PROPOSED 2022 SEASONAL CAMPING RATES

Conservation Area	2021 After Tax	% Increase	2022 Before Tax	2022 After Tax
Additional vehicle	\$90.00	N/A	\$79.65	\$90.00
Seasonal deposit – returning seasonal camper	\$250.00	N/A	\$221.24	\$250.00
Seasonal deposit – new seasonal camper	N/A	N/A	\$884.96	\$1,000.00
Brant	2021 After Tax	% Increase	2022 Before Tax	2022 After Tax
Unserviced	\$1,915.80	3%	\$1,746.26	\$1,973.27
Premium unserviced (waterfront)	\$2,399.90	3%	\$2,187.52	\$2,471.90
Serviced (water)	\$2,060.00	3%	\$1,877.70	\$2,121.80
Standard serviced	\$2,647.10	3%	\$2,412.84	\$2,726.51
Premium serviced (EWS)	\$2,952.10	5%	\$2,743.10	\$3,099.71
Byng	2021 After Tax	% Increase	2022 Before Tax	2022 After Tax
Premium serviced-water only (waterfront)	\$2,369.00	5%	\$2,201.28	\$2,487.45
Premium serviced (waterfront)	\$3,110.60	5%	\$2,890.38	\$3,266.13
Unserviced	\$1,951.85	3%	\$1,779.12	\$2,010.41
Serviced	\$2,786.15	3%	\$2,539.59	\$2,869.73
Standard water only	\$2,090.90	3%	\$1,905.86	\$2,153.63
Conestogo	2021 After Tax	% Increase	2022 Before Tax	2022 After Tax
Unserviced	\$1,895.20	5%	\$1,989.96	\$2,248.65
Serviced	\$2,291.75	5%	\$2,406.34	\$2,719.16
Elora	2021 After Tax	% Increase	2022 Before Tax	2022 After Tax
Serviced (sewer)	\$3,079.30	5%	\$2,861.30	\$3,233.27
Guelph Lake	2021 After Tax	% Increase	2022 Before Tax	2022 After Tax
Premium unserviced (waterfront)	\$2,224.80	5%	\$2,067.29	\$2,336.04
Unserviced	\$1,874.60	3%	\$1,708.71	\$1,930.84
Serviced	\$2,647.10	3%	\$2,412.84	\$2,726.51
Laurel Creek	2021	% Increase	2022	2022

	After Tax		Before Tax	After Tax
Serviced	\$2,518.35	3%	\$2,295.49	\$2,593.90
Pinehurst	2021 After Tax	% Increase	2022 Before Tax	2022 After Tax
Unserviced	\$1,874.60	3%	\$1,708.71	\$1,930.84
Serviced	\$2,647.10	3%	\$2,412.84	\$2,726.51

***Monthly Camping removed at all Conservation Areas**

APPENDIX C: PROPOSED 2022 GROUP CAMPING RATES

Byng	2021 After Tax	2022 Before Tax	2022 After Tax
Unserviced	\$51.00	\$46.02	\$52.00
Serviced	\$54.00	\$49.56	\$56.00
Serviced with shelter	\$57.00	\$54.87	\$62.00
Rockwood	2021 After Tax	2022 Before Tax	2022 After Tax
Youth groups	\$85.00	N/A	\$90.00 + every Adult (\$7.50) and/or child (\$3.00)
All Other CAs	2021 After Tax	2022 Before Tax	2022 After Tax
Group serviced	\$54.00	\$49.56	\$56.00
Group unserviced	\$42.00	\$46.02	\$52.00
Group-unserviced; waterfront	\$50.00	\$49.56	\$56.00
Laurel Creek Youth Group Rates	\$85.00		\$90.00 + every Adult (\$7.50) and/or child (\$3.00)

APPENDIX D: PROPOSED 2022 ADDITIONAL CAMPING FEES

Item	2021 After Tax	2022 Before Tax	2022 After Tax
Cancellation fee	\$15.00	\$13.27	\$15.00
Reservation fee	\$13.00	\$11.50	\$13.00
Extra vehicle	\$15.00	\$15.00	\$16.95
Late fee (seasonal)	\$100.00	\$132.74	\$150.00
Modification fee	\$8.00	\$7.08	\$8.00

APPENDIX E: PROPOSED 2022 ACTIVITY FEES

Activity	2021 After tax	2022 Before Tax	2022 After Tax
Mini Golf - Adult (Rockwood)	\$5.00	\$4.42	\$5.00
Mini Golf - Child (Rockwood)	\$2.75	\$2.65	\$3.00
Movie night (Shade's Mills)	\$10.00	\$15.00	\$15.00
Winter Equipment Rentals (Shade's Mills/Laurel Creek/Pinehurst)	2021 After Tax	2022 Before Tax	2022 After Tax
Ski boots (adult)	\$7.91	\$7.00	\$7.91
Ski boots (child)	\$5.65	\$5.00	\$5.65
Ski poles (adult)	\$5.65	\$5.00	\$5.65
Ski poles (child)	\$5.65	\$5.00	\$5.65
Skis (adult)	\$11.30	\$10.00	\$11.30
Skis (child)	\$5.65	\$5.00	\$5.65
Full ski set (skis, poles, boots) (adult)	\$22.60	\$20.00	\$22.60
Full ski set (skis, poles, boots) (child)	\$16.95	\$15.00	\$16.95
Snowshoes (adult & child))	\$11.00	\$13.30	\$15.00

APPENDIX F: PROPOSED 2022 BOATING & TUBING RENTALS

Belwood	2021 After Tax	2022 Before Tax	2022 After Tax
Boat launch	\$10.17	\$11.06	\$12.50
Season Pass	\$84.75	\$88.50	\$100.00
Boat summer boat storage	\$140	\$123.89	\$140.00
Byng			
Canoe/kayak - 1 hour	\$15.00	\$15.93	\$18.00
Canoe/kayak - 4 hour	\$45.00	\$44.25	\$50.00
Canoe/kayak - 8 hour	\$75.00	\$70.80	\$80.00
Conestogo	2021 After Tax	2022 Before Tax	2022 After Tax
Daily boat launch	\$10.17	\$11.06	\$12.50
Daily launch season pass	\$84.75	\$88.50	\$100.00
Elora Gorge	2021 After Tax	2022 Before Tax	2022 After Tax
Tubing registration	\$20.00	\$17.70	\$20.00
Complete tubing package	\$50.00	\$44.25	\$50.00
Laurel Creek	2021 After Tax	2022 Before Tax	2022 After Tax
Canoe (4 hour rental)	\$40.00	\$39.83	\$45.00

Canoe, paddleboard, 2 people kayak (daily)	\$60.00	\$57.53	\$65.00
NEW Paddleboard (4 Hour)	N/A	\$39.83	\$45.00
NEW kayak - 2 people (4 Hour)	N/A	\$39.83	\$45.00
Late fee	\$30.00	\$26.55	\$30.00
Pinehurst	2021 After Tax	2022 Before Tax	2022 After Tax
Canoe/double kayak/peddle boat (4 hour rental)	N/A	\$39.82	\$45.00
Daily rate	N/A	\$53.10	\$60.00
Rockwood	2021 After Tax	2022 Before Tax	2022 After Tax
Canoe (1 hour rental - week day)	\$20.00	\$22.12	\$25.00
NEW Daily canoe/Kayak rate (Weekdays)	N/A	\$57.52	\$65.00
NEW Daily canoe/kayak rate (Weekends)	N/A	\$66.37	\$75.00
NEW Daily canoe/kayak rate (4 hour)	N/A	\$44.25	\$50.00
Shade's Mills	2021 After Tax	2022 Before Tax	2022 After Tax
Canoe and Stand-up paddleboard 4 hours	\$40.00	\$39.82	\$45.00
Daily rate	\$60.00	\$57.52	\$65.00

APPENDIX G: PROPOSED 2022 FACILITY RENTALS

Brant	2021 After Tax	2022 Before Tax	2022 After Tax
Grand Pavilion	\$125.00	\$110.62	\$125.00
Parkview Pavilion	\$100.00	\$88.50	\$100.00
picnic areas	\$25.00	\$22.12	\$25.00
BBQ rental fees	\$25.00	\$22.12	\$25.00
Belwood	2021 After Tax	2022 Before Tax	2022 After Tax
Hampton Barn	\$300.00	\$265.49	\$300.00
Byng	2021 After Tax	2022 Before Tax	2022 After Tax
Pavilion	\$200.00	\$200.00	\$226.00
Picnic Areas	\$55.00	\$55.00	\$62.15
Conestogo	2021 After Tax	2022 Before Tax	2022 After Tax
Pavilion	\$70.00	\$61.95	\$70.00
NEW Picnic areas – lower park	N/A	\$30.97	\$35.00
Elora Gorge	2021 After Tax	2022 Before Tax	2022 After Tax

Kay Marston Pavilion	\$200.00	\$176.99	\$200.00
The Pines Pavilion	\$70.00	\$61.95	\$70.00
Guelph Lake	2021 After Tax	2022 Before Tax	2022 After Tax
Island Pavilion	\$175.00	\$154.87	\$175.00
Sandy Bay Pavilion	\$70.00	\$61.95	\$70.00
Sunrise Pavilion	\$70.00	\$61.95	\$70.00
Laurel Creek	2021 After Tax	2022 Before Tax	2022 After Tax
Critter shelter	\$150.00	\$132.74	\$150.00
Lakeview Shelter	\$100.00	\$88.50	\$100.00
Baseball shelter	\$100.00	\$88.50	\$100.00
Pinehurst Lake	2021 After Tax	2022 Before Tax	2022 After Tax
Sutor Shelter	\$120.00	\$106.19	\$120.00
White Oaks Shelter	\$80.00	\$70.80	\$80.00
Sunset Shelter	\$50.00	\$44.25	\$50.00
Rockwood	2021 After Tax	2022 Before Tax	2022 After Tax
Pavilion	\$125.00	\$110.62	\$125.00
Shade's Mills	2021 After Tax	2022 Before Tax	2022 After Tax
Beach/Diamond/Trailer Shelter 1-day Rental	\$100.00	\$100.00	\$113.00
Chalet Shelter 1-day Rental	\$200.00	\$200.00	\$226.00

APPENDIX H: PROPOSED 2022 VENDING ITEM FEES

Item	2021 After Tax	2022 Before Tax	2022 After Tax
Ice - Brant and Pinehurst	\$3.00	\$3.10	\$3.50
Ice - all other CA's	\$3.50	\$3.32	\$3.75
Worms	\$3.95	\$3.54	\$4.00
Fire starter	\$1.50	\$1.33	\$1.50
Fire wood - regular	\$8.50	\$7.52	\$8.50

APPENDIX I: PROPOSED 2022 MISCELLANEOUS FEES

Item	2021 After Tax	2022 <i>Before Tax</i>	2022 <i>After Tax</i>
Dumping station fee	\$20.00	\$20.00	\$22.60
Trailer storage - per month (Elora + Laurel + Guelph + Byng)	\$70.00	\$75.00	\$84.75
Trailer storage - 6 months (Elora + Guelph + Laurel + Byng)	\$200.00	\$225.00	\$254.25

APPENDIX J: DAY USE ADMISSION FEE COMPARISON

GRCA – 2022 Proposed Rates – Includes taxes	Adult	Child	Seniors	Persons w/ Disabilities	Vehicle	Membership Pass	Discounted Membership Pass	Lost /Stolen Pass
All GRCA Parks	\$7.75	\$3.25	\$6.25	\$6.25	\$15.50	\$145.00	\$124.00	\$35.00

Competitor Fees

Ontario Parks – April 2021 – march 2022 Includes taxes	Adult	Child	Snr Vehicle Pass	Persons w/ Disabilities Vehicle	Vehicle	Membership Pass	Discounted Membership Pass	Lost /Stolen Pass
Regular (Max.)	\$2.00	\$1.00	\$16.75	\$10.50	\$21.00	\$111.87	N/A	N/A
Regular (Min.)	N/A	N/A	\$9.75	\$6.00	\$12.25	N/A	N/A	N/A
Conservation Authorities (2021) Includes taxes	Adult	Child	Seniors	Persons w/ Disabilities	Vehicle	Membership Pass	Discounted Membership Pass	Lost /Stolen Pass
Upper Thames River	\$8.00	N/A	N/A	N/A	\$15.00	\$130.00	N/A	N/A
Hamilton (vehicle + \$5/passenger)	\$15.50 (vehicle + driver)	\$5.00	\$13.00 (vehicle + driver)	\$13.00 (vehicle + driver)	\$10.00- \$15.00	129.95	\$107.35	N/A
Long Point Region	N/A	N/A	N/A	N/A	\$14.00 parking app	\$95	N/A	N/A
Niagara Peninsula	\$8.00	\$6.00	\$6.00	N/A	\$24.00	\$113.00	N/A	\$20.00
Halton Conservation	\$10.74	\$7.35	\$8.48	N/A	N/A	\$169.50 (family)	\$152.55	\$10.00
Credit Valley Conservation	\$6.50	\$3.00	\$5.00	N/A	\$27.00	\$152.55	N/A	N/A
Toronto and Region Conservation	\$7.00	\$4.42	\$6.00	N/A	N/A	***\$152.55	N/A	N/A
Private Campgrounds (2021) Includes tax	Adult	Child	Seniors	Persons w/ Disabilities	Vehicle	Membership Pass	Discounted Membership Pass	Lost /Stolen Pass
Country Garden RV Park (Petersburg)	\$5.65	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Knight's Beach Resort (Dunnville)	\$7.35 (additional passenger)	N/A	N/A	N/A	\$14.69 (vehicle + driver)	N/A	N/A	N/A
Pine Valley Park (Branchton)	\$5.65	\$3.39	N/A	N/A	N/A	N/A	N/A	N/A
Emerald Lake (Puslinch)	\$25.00	\$15.00	\$15.00	N/A	N/A	N/A	N/A	N/A
Flamboro Valley Camping Resort	\$13.00	\$9.03	\$9.03	N/A	N/A	N/A	N/A	N/A
Highland Pines Campground (Belwood)	\$13.00	\$5.65	N/A	N/A	\$5.65	N/A	N/A	N/A

***Joint membership with CVC

APPENDIX K: RATE COMPARISON FOR NIGHTLY CAMPING

GRCA 2022 Proposed Nightly Camping Fees – Tax included	Unserviced	Serviced	Serviced (with Sewer)
All Conservation Areas (with the exception of Rockwood and Pinehurst)	\$43.00	\$51.00	\$62.00
Rockwood/Pinehurst Conservation Area	\$46.00	\$56.00	\$62.00

Competitor Fees (2021)

Ontario Parks – tax included	Unserviced	Serviced	Serviced (with Sewer)
Ontario Parks Low	\$38.70	\$43.79	N/A
Ontario Parks Middle	\$43.79	\$49.44	N/A
Ontario Parks Premium	\$52.55	\$59.33	N/A
Conservation Areas – tax included	Unserviced	Serviced	Serviced (with Sewer)
Upper Thames River	\$40.00	\$56.50-58.00	N/A
Hamilton	\$48.59	\$56.50	\$59.89
Long Point Region	\$42.94	\$56.50-66.67	\$68.93-76.84
Niagara Peninsula	\$48.03	\$52.55-61.59	N/A
Private Campgrounds – tax included	Unserviced	Serviced	Serviced (with Sewer)
Conestoga Family Campground (Moorefield)	\$39.55	\$45.20	N/A
Country Gardens RV Park (Petersburg)	N/A	N/A	\$82.49
Green Acre Park (Waterloo)	N/A	\$50.85-70.60	\$58.78-81.36
Blue Sky RV Resorts (Dundalk)	N/A	\$73.45	\$79.10
Knight's Beach Resort (Dunnville)	\$79.10-90.40	\$84.75-96.05	\$96.05-107.35
Pine Valley Park (Branchton)	N/A	\$73.45	N/A
Willow Lake Park (Woodstock)	N/A	N/A	\$65.54-84.75
Bingeman's Camping Resort	\$45.20-56.50	N/A	\$50.85-67.80
Emerald Lake (Puslinch)	N/A	\$113.00-124.30	\$129.95-135.60
Flamboro Valley Camping Resort	\$58.76	\$65.54	\$101.70
Highland Pines Campground (Belwood)	N/A	\$90.40	\$101.70

APPENDIX L: RATE COMPARISON FOR SEASONAL CAMPING

GRCA - 2022 Proposed Rates Tax included	Unserviced	Serviced	Serviced (w/sewer hookup	Waterfront/Premium
Lowest Rates (All GRCA Parks)	\$1,930.84	\$2,121.80	\$3,099.71	\$2,471.90
Highest Rates (All GRCA Parks)	\$2,471.90	\$3,266.13	\$3,233.27	\$3,266.13

Competitor Fees (2021)

Conservation Authorities - Tax Included	Unserviced	Serviced	Serviced (w/sewer hookup	Waterfront/Premium
Upper Thames River	\$2,248.70	\$3,164.00-3,277.00	N/A	\$4,407.00
Long Point Region	N/A	\$2,847.60-3,147.05	\$3,440.85-3,712.05	\$3,796.80
Niagara Peninsula	N/A	\$2,650.15-3,027.99	N/A	\$2,901.97-3,273.74
Maitland Valley	N/A	\$3,051.00	N/A	N/A
*Private Campgrounds (2021) - Tax Included	Unserviced	Serviced	Serviced (w/sewer hookup	Waterfront/Premium
Conestoga Family Campground (Moorefield)	N/A	N/A	\$2,183.16	N/A
Country Gardens RV Park (Petersburg)	N/A	\$3,842.00 + hydro	N/A	N/A
Green Acre Park (Waterloo) (2022)	N/A	N/A	\$5,731.36	N/A
Pine Valley Park (Branchton)	N/A	\$3,672.50	N/A	N/A
Flamboro Valley Camping Resort	N/A	N/A	\$3,390.00- 3,559.50 + hydro	\$3,785.50-3,955.00 + hydro
Highland Pines Campground (Belwood)	N/A	N/A	\$5,023.98	\$12,985.96

Note: A majority of private campgrounds charge for hydro based on usage.